

## Space for smart and uncrewed

shipping downstream services

## enabled by 5G and advanced PNT

Norwegian Event Webinar

21/04/2021 11:00 CEST

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## Smart & Uncrewed Shipping

New Norwegian space strategy from 2019

- Promoting profitable businesses, growth and employment
- Cover important societal and user needs



Meld. St. 10 (2015-2029 Melding til Stortinget

Høytflyvende satellitter – jordnære formål En strategi for norsk romvirksomhet







### **Smart & Uncrewed Shipping**

New Norwegian space strategy from 2019

- Promoting profitable businesses, growth and employment
- Cover important societal and user needs

New maritime strategy from 2020 – Greener & Smarter

Maritime business / shipping is important to Norway. Employs 90 000 people / 14 billion Euro annual turnover

Global maritime value creation expected to double within 2030 (Source; OECD)

High level of digital skills in Norway but labour costs are also high





Meld. St. 10 (2019-2020) Midding til Stortinget

Høytflyvende satellitter – jordnære formål En strategi for norsk romvirksomhet



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### **Smart & Uncrewed Shipping**

Development of new innovative services/applications and related technologies may

- create value for industry and their customers
- create value for government actors
- support the focus on maritime sustainability
- boost the use of space assets

Linking the use of ARTES BASS and other ESA funding schemes is «fresh thinking» and may demonstrate how to better use R&D funding through ESA!

#### Source; ESA



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## Agenda

### 11:05-11:50

## Part 1 - Space Solutions and maritime related opportunities

- The "Smart and Uncrewed Shipping" call Rita Rinaldo (ESA)
- Introduction to Trondheimsfjorden for autonomous shipping Chairman Gard Ueland (Kongsberg Seatex)
- Test site Trondheimsfjorden for autonomous shipping Kay Fjørtoft (SINTEF Ocean)
- Ocean Space Centre Fjordlab Beate Kvamstad-Lervold (SINTEF Ocean)



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### Purpose of the European Space Agency



"To provide and promote, for exclusively peaceful purposes, cooperation among European states in **space research** and **technology** and their **space applications.**"



Article 2 of ESA Convention

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### **ESA SPACE SOLUTIONS OFFERS**



Zero-equity funding (from €50k to €2M+ per activity)

A personalised ESA consultant

Technical support and commercial guidance

Tailored project management support

Access to our international network of ESA and partners

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Access to our network of investors

Credibility of the ESA brand



## Strategic Partnerships

#### Vertical Industry and associations

ENTSO ENEL Friends of the Supergrid CarbonTrust Indian Energy Storage Alliance OneSea Alliance SINTEF Ocean

National Governments

Technology toppers

Frontex

**EU SatCen** 

**EMSA** 

**EDA** 

EASA

European Institutional Actors

Vodafone AWS IBM DCMS (UK) DfT (UK) MID (IT) MISE (IT) IT Ministry of Education OPRED (UK) Traficom (FI)

#### Smart Cities/Regions Roma Torino L'Aquila Abruzzo Groningen Bari



#### International Institutional Actors

UNICRI IOM Eurocontrol WWF

Platforms

Toilet Board Coalition The Plastic Bank Mirpuri Foundation Genius100 Foundation

#### **ESA – SINTEF Ocean Cooperation**

### Objectives:

- Support of emergence of smart and autonomous shipping space-based applications based on advanced technologies such as advanced Position, Navigation and Timing (PNT) and digital connectivity
- 2. Support the emergence of new space-based applications for improved maritime safety, coastal monitoring and environmental sustainability at sea and in coastal areas



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## Next step...

Space for Smart and Uncrewed Shipping

to foster innovation enabled by space technologies and data

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- Promote the development of sustainable integrated downstream services in <u>the</u> <u>domain of smart shipping and/or uncrewed shipping;</u>
- Develop any necessary innovative space-based technologies such as converged 5G networks and advanced PNT (Positioning, Navigation, Timing),
- Advance the safe integration of uncrewed maritime vessels in the maritime traffic
- Provide pre-operational demonstrations to the prospective users and customers of the proposed services show-casing the benefits deriving from the utilization of space



Space for smart and uncrewed shipping downstream services enabled by 5G and advanced PNT

#### "Space for smart and uncrewed shipping"

Announcement of Opportunity (AO) aims to support the development of space based downstream services and solutions relying on advanced technologies such as 5G and PNT (Positioning, Navigation and Timing) in the smart and uncrewed shipping domain.

Discussions held with several stakeholders:

Germany, Norway, UK, Finland and Italy

AO Launch planned March 2021

#### Sub-themes:

Towards Shipping 4.0 Monitoring of Coastal Areas Maritime Surveillance Environmental Sustainability

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#### Sub-theme 1: Towards Shipping 4.0

- Digitalization of maritime services and data platforms at sea and ports
- Developing predictive and digital maintenancesolutions
- Support to efficient remote operations atsea
- Uncrewed shipping for inland waters and short term shipping
- Safe autonomous navigation and operations of uncrewedvessels

#### Sub-theme 2: Monitoring of coastalareas

- Detection and monitoring of threatened coastalareas
- Monitoring land and water infrastructure in coastal areas
- Mitigating climate change impact risks along coastlines

#### Sub-theme 3: Maritime surveillance

- Surveillance of maritimetraffic
- Detection of illegal actions related to illegalfisheries
- Detection of oil-spilling and environmental pollution

#### Sub-theme 4: Environment sustainability

- Impact of weather and current data on navigational footprint
- Reduction of emissions and environmental footprint of maritime transport
- Monitoring of marine-protected areas preservation of biodiversity



#### Enablers

- Secure converged 5G networks
- Precise navigation
- Situational awareness data
- AI/machine learning, Blockchain
- Robotics
- Micro constellations

# Towards Shipping 4.0: Digitalization at Sea and Ports

#### Possible applications include:

Digitalization of maritime services and data platforms at sea and ports

- Near real-time monitoring of port capacities and capacityoriented statistical analysis of container ports, with the help of frequently updated high-resolution EO imagery that is interpreted by machine learning, to identify the number of shipping containers in the picture and used as input to statistical algorithms.
- Predictive and digital maintenance solutions
- Support to efficient remote operations at sea
- Real-time monitoring of cargo in individual containers, using cargo-specific sensors (temperature, humidity, motion, etc.) exploiting as example on blockchain-protected satellite link to transmit their data



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# Towards Shipping 4.0: Digitalization at Sea and Ports

## Possible applications include:

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- Uncrewed shipping for inland waters and short term shipping
- Safe autonomous navigation and operations
  - Remote monitoring and operation of autonomous vessels, by combining blockchain-secured 5G with satellite links as well as using satellite positioning to achieve accurate and reliable navigation.
  - Prevention of ship collisions in densely trafficked shipping lanes, by continuously monitoring the position and course of vessels, and externally inducing course corrections if necessary.



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#### Monitoring of coastal areas

### Possible applications include:

- Detection and monitoring of threatened coastal areas
- Monitoring land and waterinfrastructure in coastal areas
- Mitigating climate change impact risks along coastlines



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#### Maritime Surveillance

### Possible applications include:

- Surveillance of maritimetraffic
- Detection of illegal actions related to illegal fisheries
- Detection of oil-spilling and environmental pollution







**Environmental Sustainability** 

Possible applications include:

- Impact of weather and current data on navigational footprint
- Reduction of emissions and environmental footprint of maritime transport
- Monitoring of marine- protected areas – preservation of biodiversity



### The Power of Space





#### Advanced PNT

• Provide positioning, navigation and tracking capabilities to vessels, cargo and relevant machinery utilised at ports.



#### **5G/Satellite Communications**

- Provide connectivity to vessels out of range of terrestrial connectivity means.
- provides broadband internet, voice over IP, real-time video and reliable communications.
- Act as a back-up to terrestrial communications.



#### Earth Observation data

- Detecting and monitoring environmental impact such as coastal erosion, effects of dredging, waterquality and pollutant output.
- Surveys of protected areas to ensure the safety of marine animal populations (with respect to shipping operations).

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• Mapping, radar and bathymetry data to support navigation, and as input to shipping simulation models.





### SMART AND UNCREWED SHIPPING Introduction to Trondheimsfjorden for Autonomous Shipping

Webinar 2021-04-21



#### Gard Ueland, President Kongsberg Seatex AS

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## WE HAVE TAKEN LEADING INDUSTRIAL POSITIONS IN GROWING MARKETS



Ocean Space Green shipping Digitalization Surveillance & Security



## STRONG POSITION IN GREEN TRANSFORMATION





KONGSBERG PROPRIETARY - See Statement of Proprietary information



## WE ARE COMMERCIALISING AUTONOMOUS SHIPPING



WORLD CLASS - Through people, technology and dedication

KONGSBERG PROPRIETARY - See Statement of Proprietary information



## Inauguration – Autonomous Vessels Test Area Trondheim, September 30, 2016











Trondheim < Havn





## **TRONDHEIMSFJORDEN MASS TEST AREA**



WORLD CLASS - Through people, technology and dedication

16.04.2021



## KONGSBERG infrastructure in Trondheimsfjorden

KONGSBERG





## **TRONDHEIMSFJORDEN MASS TEST AREA - BENEFITS**

- Valuable test platform for the development of new sensor solutions and control systems
- Collaborative projects with universities, research institutions, port authorities, the Norwegian Coastal Administration and the Norwegian Maritime Authority
- Trondheimsfjorden test area Great attention and contributes to new initiatives and identifies important opportunities for the future – nationally and internationally.
- Maintaining the moment created in Norway and securing a leading position for Norwegian industry in the shipping of the future.
- Norway has natural advantages for the development of autonomous ships a strong maritime cluster, proactive authorities and transport systems that will benefit greatly from these solutions.

WORLD CLASS - Through people, technology and dedication

KONGSBERG PROPRIETARY - See Statement of Proprietary information

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Trondheimsfjorden Test Area for Autonomous Ship

Smart & Uncrewed shipping webinar – 21.4.21

Kay Fjørtoft, Senior Research Scientist, SINTEF Ocean

Kay.fjortoft@sintef.no

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## Trondheimsfjorden Test Area for Autonomous Ship



- 1. Founded in 2016
- 2. Foster knowledge building
- 3. Stimulate technology development
- 4. Drive innovation
- 5. Develop rules and regulations
- 6. Test and verify concepts and solutions
- 7. Collaboration with other test sites and initiatives
  - SAMS, OAC, Storfjorden, INAS, NFAS, ...
  - ESA, EU and Norwegian Research projects
  - Between academia, research and industry



Trondheimsfjorden: World's first test site for autonomous ships









Products and infrastructur

Products and infrastructure				
Technologies	Description	Owner	Terms and conditions	Link
	AIS information from Norwegian Coastal			
AIS base station	Administration.	NCA	Available for rental	https://www.kystverket.no/
	2m-long fully electric unmanned surface vehicle (USV)		Available for rental. Buy: commercially	
	for sheltered waters, e.g. rivers, ports, lakes, or		available, rental: available pending other	
Otter USV	Trondheimsfjorden	Maritime Robotics	bookings, contact MR sales	https://www.maritimerobotics.com/otter
			Available for rental. Buy: commercially	
	6m-long unmanned surface vehicle for coastal and		available, rental: available, pending other	
Mariner USV	offshore operations.	Maritime Robotics	bookings, contact MR sales	https://www.maritimerobotics.com/mariner



AIS base station, transponder USV, Otter USV, Mariner USV Payload sensor integration **AidsToNavigation** Maritime broadband radio, 5G, 4G, EDGE VDES (transponder, base) DGNSS GNSS monitoring station RADAR Camera, Infrared, Optical machine vision camera, C-Scope Weather stations Operation room, offices

## Resources



Resources				
Resources	Description	Owner	Terms and conditions	Link
	Vessels used for testing and demonstrations in the Trondheimsfjorden			
Ocean Space Drone 1 &	test area. The vessels are equipped with multiple sensors such as			https://www.kongsberg.com/maritime/c
2	radar, GNSS, AIS, ECDIS, camera, autopilot, VHF and MBR.	Kongsberg Seatex	Available for rental	ontact/our-offices/kongsberg-seatex-as/
	University owned research vessel, 36.25 m LoA, equipped with several			
	cranes, ROV hangar, work-boat, wet and dry laboratories, offices, and			
	sleeping quarters. R/V Gunnerus is fitted with a modern dynamic			
R/V Gunnerus	positioning system with electrical propulsion.	NTNU	See cruise prices here.	https://www.ntnu.edu/gunnerus
			-	



Ocean Space Drone I & II Ocean Space Lab **RV** Gunnerus Ocean Lab Control Room Ocean Lab Subsea docking station Control Room Offices Otter, MR R&D vessel Work boat Skyranger R70 UAS

**Administrative services** 



Administrative services				
Services	Description	Owner	Terms and conditions	Link
	Applications for permissions (NKOM, Maritime Directorate, Norwegian			
Permissions	Coastal Administration)	SINTEF Ocean	Available	
Communication with				
Traffic authorities	Set up communication with traffic authorities, the port and the fairway	SINTEF Ocean	Available	
		SINTEF		
		Ocean/NTNU/		
Video and publication	Help to do publications as video recording of test and documentation of			
work	results for public purposes.	OAC	Available	

Data				
Data	Description	Owner	Terms and conditions	Link
AIS data bank	Real-time and historical data from the NCA	NCA	Available, need agreement with NCA	https://www.kystverket.no/
		Port of		
Weather data bank	Real-time and historical data from the Port of Trondheim and open sources	Trondheim	Available	https://trondheimhavn.no/
Data from sensors in			Some available, new sensors to be	
the fjord	Data from boys installed in the Trondheimsfjorden	SINTEF Ocean	installed in Q2-21	https://www.ntnu.edu/oceanlab





# How to contact us?





- Testsitetrd.no
  - Contact <u>kay.Fjortoft@sintef.no</u>
- Specify what you are looking for in the request sheet
- The partners in the Trondheimsfjorden testarea are available to participate in project proposals




# **Ocean Space Centre**

**Fjordlab** 

VANA HILITA

Beate Kvamstad-Lervold, Special Advisor, SINTEF Ocean

Beate.Kvamstad-Lervold@sintef.no





Ocean Space Centre – A knowledge centre for future ocean space technology

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# Fjordlab – The full-scale capability of OSC



- A total of eight Ocean Space Laboratories (OSL) constitute the laboratory infrastructures of Ocean Space Centre
- Fjordlab is the fullscale field laboratory of Ocean Space Centre
- Fjordlab is a world-leading research infrastructure with a focus on digitization and autonomy, sustainability and environment in the ocean space.



# Fjordlab – reinforced full-scale infrastructure







- 1. Test area for autonomous ship 2. Milliampére
  - 3. AUR-lab
  - 4. ACE
  - 5. Technology for cost-effective ocean environment monitoring





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# Why full-scale infrastructure?

- Completing the loop
  - 1. Numeric models and analyses
  - 2. Verification in controlled enviroment (laboratories)
  - 3. Verification in real enviroment (full-scale)



# Timeline and phases

## **Phase I OceanLab** 2020-2023 → 2025

- Establish HUBs equipment's, instrumentation /facilitates installation/e-infra.
- Research Council of Norway Infrastructure program: 60 mnok
- SINTEF Ocean: 30 mnok, NTNU: 3,9 mnok
- Industry: 3,25 mnok (Equinor)

#### Milestone: Phase 1 OceanLab operating from Q2 2023

Phase III (TBD, possible application NFR)

- Completing HUBs with instrumentation and logistics functions Operations Centers
- Research Council
- Tentative budget 140-160 mnok

2020–2023

# 2024–2026

Phase II 2022-2025 Ocean Space Centre Fjordlab

Supplement and further develop of HUBs instrumentation, e-Infrastructure, equip. operating centers

2022-2025

- Include Ålesund HUB
- Building activities at Trondhjem Biologiske Stasjon
- 307 mnok State budget

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# CAL OCEAN MODEL

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# Phase 1: The OceanLab project

Transfer of basic skills and technology between different research applications and industries





Connecting: Wireless communication and e-infrastructure

Control and supervision



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# Agenda

## 11:50-12:30

## Part 2 - Maritime and shipping perspectives

- Norwegian polices regards autonomous test infrastructure Trond Langemyr (Norwegian Coastal Adm.)
- The industry perspective
  Vegard Hovstein (Maritime Robotics)
- The research perspective; Milliampere Egil Eide (NTNU)
- NFAS and INAS Ørnulf Rødseth (SINTEF Ocean)







# Norwegian policies regards autonomous test infrastructure

VAN ALITATION

Norwegian Coastal Administration (NCA)

Trond Langemyr

Senior Advisor NCA trond.langemyr@kystverket.no

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# **OUR APPROACH**

# Seeking to be part of the solutions – not the problems

- We want to find the future solutions for an efficient and sustainable maritime transport that safeguards or improves current maritime safety
- We believe in an industry-friendly and innovation-promoting approach
- Collaboration/cooperation is important maritime clusters ("The Norwegian Model")
- National legislation is already being amended to facilitate the development
- Test areas are already in place



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## **Relevant NCA Infrastructure**

Available by agreement – provided it does not interfere with the main functions

- AIS (satellite and ground based)
- Radar
- VTS
- VDES (satellite and ground based)
- DGPS
- VHF
- Various digital services
- Data warehouse with access to long term quality assured AIS data (also raw data), some SafeSeaNet data and Ship registry data
- Drones with MBR, camera and other relevant sensor payloads
- Own ships (sensor platform)





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## Some R&D AOIs and CHALLENGES

- Future support system for pilots (robust PNT) – incl potential use of Galileo OS NMA
- Maritime ITS / e-navigation
- Security

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- VTS interaction with (autonomous) ships
- Artificial Intelligence
- Communication solutions
- Solutions within digital services

- Cyber Security
- Over-reliance in GNSS and known challenges
- Bandwith
- Comms coverage

Global Navigation Space Systems: reliance and vulnerabilities

• Frequencies

The Royal Academy

f Engineering

VULNERABILITY ASSESSMENT OF THE TRANSPORTATION INFRASTRUCTURE RELYING ON THE GLOBAL POSITIONING SYSTEM

**Final Report** 

August 29, 2001

Prepared by

John A. Volpe National Transportation Systems Center

fe

Office of the Assistant Secretary for Transportation Policy U. S. Department of Transportation



# The industry

perspective

+

Vegard Evjen Hovstein CEO, Maritime Robotics vegard@maritimerobotics.com





# UNMANNED SYSTEMS COST EFFICIENT AND RISK-REDUCING MARITIME DATA ACQUISITION









- Established in 2005
- Located in Trondheim, Oslo and Eggemoen, Norway
- Main markets are geospatial mapping, environmental monitoring, transportation and defence/security

- Turnover: 5 mill EUR (2020)
- Growth: 20% per year
- Employees: 30+











# MARITIME ROBOTICS USV SYSTEMS

## SHELTERED WATERS



## **COASTAL/OPEN WATERS**

MARINER



## REFERENCES

- Delivered more than 40 USVs to customers worldwide
- Hydrography, seismic exploratiion, military and RnD market
- Several conversions of boats for unmanned operation

## OTTER





A leading provider of innovative unmanned solutions





# The research perspective

milliAmpére

WHI HIL

Egil Eide Associate Professor, NTNU egil.eide@ntnu.no

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# Autonomous urban ferries - milliAmpére





- "On-demand ferry" for urban public transportation
- Length 8.5 meter, 12 passengers
- Fully electrical propulsion
- Navigation: GNSS + LIDAR + RADAR
- Situation Awareness System: Camera, IR, LIDAR + RADAR
- Autonomy system developed by NTNU

## www.ntnu.edu/autoferry

# Autonomous urban ferries - milliAmpére





# Phase I:

- Project initiated in 2016
- Scale model trials
- Shore based sensors

# Phase II:

- First prototype "milliAmpére" launched in 2017
- Development of Dynamic Positioning system
- Testing of sensors and control systems
- Testing of automatic docking system
- Research project Autoferry: 9 Phds, 40+ Msc students

# www.ntnu.edu/autoferry

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# Autonomous urban ferries - milliAmpére





# Phase III:

- Full scale ferry 8.5 meter launched March 2021
- Testing with invited passengers August 2021
- Regular traffic from 2022
- Full simulation model (Digital Twin) developed



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# Situation Awareness Sensors

←Radar

2x RTK GPS → 4x IR Cameras (360deg) →

**RGB** cameras



2x RGB cameras (180deg)

NTNU -

LIDAR

**RGB** cameras



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# Infrastructure





# Docking system:

- Automatic onboarding of passengers
- Safe locking mechanism
- Automatic Induction charging

# Sensors and communication:

- RTK Base station
- Communication system: C-band, VDES, 4G/5G, AIS
- Shore based cameras

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# User interface





Illustrasjon: Henrik Midtvåge Ellingsen, Peter Kristian Glesaaen, NTNU

- Booking/registration by smart phone app
- Integration with public transportation system
- Automatic passenger handling (including counting of passengers)
- Two-way emergency communication with Shore Control Center



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# **Research outcome**



Illustrasjon: Henrik Midtvåge Ellingsen, Peter Kristian Glesaaen, NTNU



- Development of autonomy systems
- · Interaction between uncrewed and ordinary ship traffic
- Electrical propulsion and charging
- Sensor fusion for Situation Awareness
- Operations and Shore Control Center
- Passenger handling and HMI
- Safety and reliability
- Integration with public transportation
- Impact on urban development / city planning

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# **International MASS activities**

**INAS** and NFAS

Ørnulf Jan Rødseth, Senior scientist, SINTEF Ocean Manager, Norwegian Forum for Autonomous Ships OrnulfJan.Rodseth@sintef.no





## Remote control ships are not new





Various papers in "Bulletin of the Society of Naval Architects of Japan", Vol 721-729

Nikola Tesla 1898

Japan 1982-1988: Highly reliable intelligent ship project LP Odyssey / SeaLaunch 1999-2014 Class: DNV, Flag: Liberia

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Photo: Frank Leuband/Wikimedia



## EU Project MUNIN: 2012-2015

## First large concept study

- Fully unmanned handymax dry bulk carrier on intercontinental voyage
- Duration: 01.09-2012 31.08.2015
- Funding: 2.9 million EUR of budget 3.8 million EUR
- Activity code: SST.2012.5.2-5: E-guided vessels the 'autonomous' ship



Fraunhofer MARINTEK & aptomar () CHALMERS





http://www.unmanned-ship.org/munin/

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## **MUNIN sparked much interest**



In media





... and in industry

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# Today: Two vessels on order



### Yara Birkeland

- Fertilizer for export
- Replace 40 000 trucks/year
- 100-150 TEU, 70 m x 15 m
- Batteries Fully electrical

### ASKO Maritime AS

- Connects wholesale warehouses at the opposite sides of the Oslo fiord
- Part of a zero-emission transport system. Battery powered.
- Two 16-trailer RORO vessels, crewed initially, uncrewed later.



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# Some other developments



Inland waterways



Surveys



Aquaculture/wind/off-shore service



Automated road ferries



Automatic tugs



Autonomous urban mobility

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# **Norwegian Forum for Autonomous Ships**

# **MFAS**

- Established October 4th 2016
- Operated as a joint industry project at SINTEF Ocean.
- General Manager is Mr. Ørnulf Jan Rødseth.
- A board of governors overseeing operations. General assembly approves budgets and strategies.
- 42 Institutional Members
  - Including Industry, authorities, class, insurance research, universities, ports ...

THE INTERNATIONAL SHIP AUTONOMY AND SUSTAINABILITY SUMMIT









## http://nfas.autonomous-ship.org

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International activities









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me Korea Autonomous Surface Ship (KASS)

2020.2025 W160.3 billion (\$133.3 milli Development of core technologies for MAS and establishment of the foundation for co through phased demon











# **International Network for Autonomous Ships**



- Agreed on at meeting in Oslo Oct. 30th 2017
- Hosted by NFAS and SINTEF Ocean
- 14 active countries
- 3 correspondent countries
- 3 regional organizations



## www.autonomous-ship.org

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# **Network activities**





National and international networks



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# Agenda

# 12:30-13:00

### Part 3 - How to apply

- Roberta Mugellesi (ESA)
- Kristine L Koslung (Business Applications Ambassador, Norway)

### Part 4 - Q&A

- Q&A
- Closure



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## 

# How to apply: Funding and Tender Information



# **ESA AO INFORMATION**

Funded participation is open to any company and/or organisation, be it as group of users, public body or non-governmental organisation, that have subscribed to BASS GPL or to the 5G SPL.

In case the Bidder's proposal includes tasks related to PNT technologies/product development, the team members involved in those tasks shall reside in any of those States that have subscribed to NAVISP Element 2 Programme.



https://business.esa.int/funding/invitation-to-tender/smart-anduncrewed-shipping

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# Smart and Uncrewed Shipping : first wave timeline

ACTIVITY	ESA	PROJECT (UP %	FUNDING to of ELIGIBLE
	COST)	,,,	
Demonstration Project	50%**(	BASS)	



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## BASIC PRINCIPLES - ESA-STAR

Registration (minimum 'light registration') on ESA-STAR Registration (https://esastar-emr.sso.esa.int)

Please note that esa-star allows two levels of entity registration: "Light" and "Full". This allows new users wishing to do business with ESA to carry out their registration in two steps. A "Light" registration will grant access to all esa-star services up to and including proposal submission. The award of ESA contracts requires "Full" registration.

esa	esa-star registration							
16 Apr 2020	ESA Home Page	EMITS	ESA Industry Portal	Contact Us	Help			
Home	NEW REGISTRATION  Please select one of the two options:  A I am an Entity that has the capacity as "legal entity"							
New Registration								
Maintain Entity Information								
ESA Entities Directory	B. I am a Business Unit acting on behalf of a "legal entity", without being entitled to commit on contracts on my own							

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# **Business Application Ambassador**

# ESA is Near You

- Wherever you are in Europe, we are near you.
- ESA is present in all Member States.
- Norway has an own ambassador helping bidders with APQ and application process.



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# How we help

- Discuss your idea
- Ready for kickstart, feasibility or demo project?
- Thematic- or open call?
- The process
- Guidance and feedback on your APQ
- When to get in touch with the Norwegian Space Agency, and how to get in touch?
- Potential mentors?



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# **THANK YOU!**

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